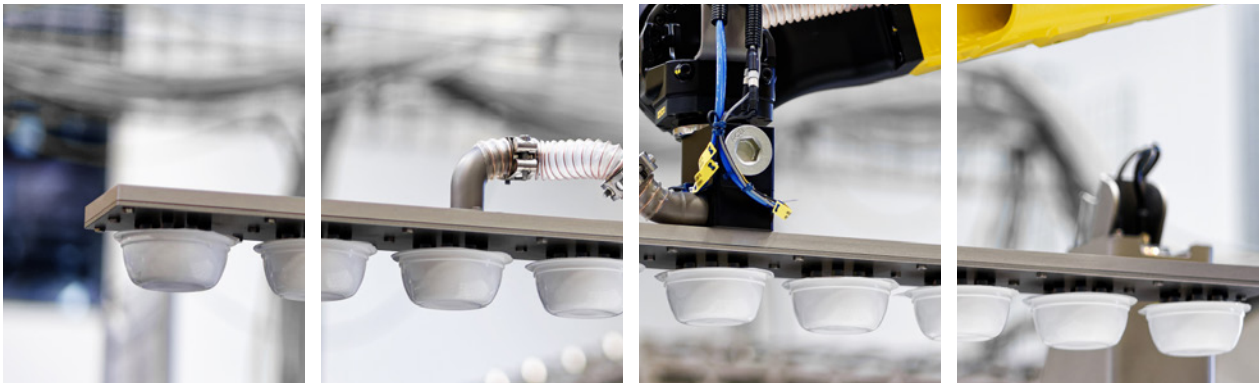


# INTERIM REPORT

## 1 January – 31 March 2023



### THE FIRST QUARTER

- Net revenue totalled SEK 896 million (985)
- Operating profit amounted to SEK 87 million (146)
- Profit before tax amounted to SEK 73 million (138)
- Profit after tax amounted to SEK 57 million (108)
- Earnings per share were SEK 0.99 (1.86)
- Cash flow from operating activities amounted to SEK 39 million (-3)

## SUMMARY OF THE INTERIM PERIOD JANUARY – MARCH 2023

Net revenue, SEK m	<b>896</b>	(985)
Net profit for the period, SEK m	<b>57</b>	(108)
Earnings per share, SEK	<b>0.99</b>	(1.86)
Profit margin, %	<b>8.2</b>	(14.0)

## CEO'S COMMENTS ON THE GROUP'S DEVELOPMENT DURING THE PERIOD

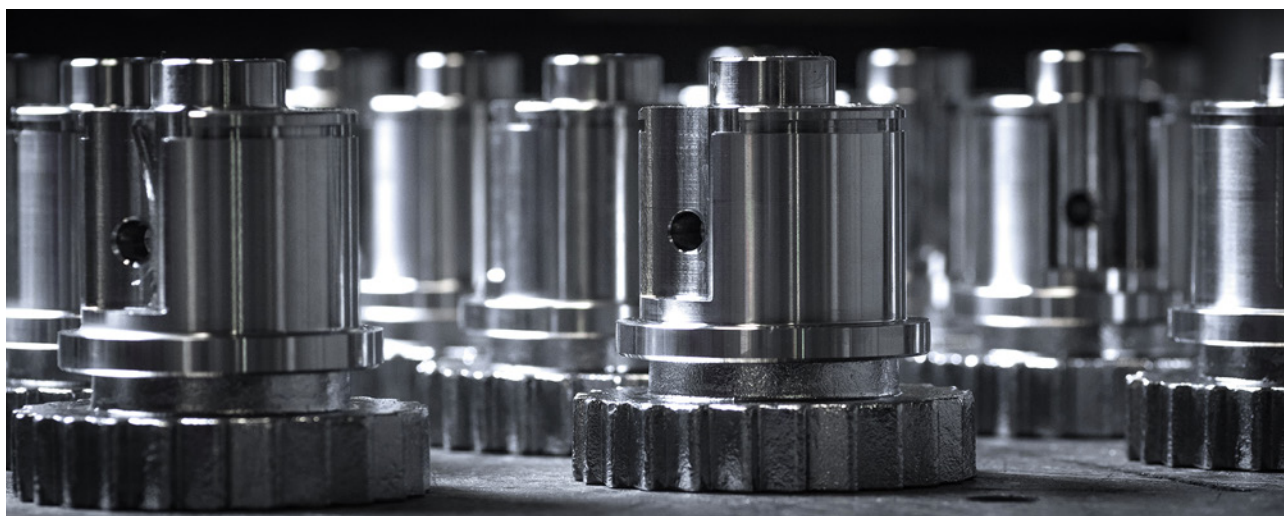
**THE GROUP**

The Group's results for the first quarter of the year meant that the negative earnings trend from the preceding periods was arrested. We are not reaching the margins achieved in the comparison period, but we are strengthening our profitability relative to the end of 2022. As a result of the overall weak incoming order levels recorded during the autumn, the Group's sales fell by 9 per cent in relation to the comparison period. Operating profit fell by almost 40 per cent and the operating margin was 9.8 per cent (14.8). The profit margin amounted to 8.2 per cent (14.0).

After a prolonged period of cost increases that we have found difficult to compensate for sufficiently, we have seen positive effects of previous price rises during the period. There is still a lag, primarily linked to projects and to those companies in the Group that carry out production for the automotive sector to a substantial extent. Cost adaptations have been implemented and are ongoing to varying degrees in our operations, and these are also gradually having an

impact. We follow market trends carefully in order to introduce further measures, where necessary. We have focused on strengthening our cash flow, and our various activities have started to produce results in this respect, although the work is continuing.

The negative impact of external factors on the Group's operations has been mitigated to some extent. For example, material and energy prices have been more stable, although still at a high level. However, we are still experiencing problems as regards the supply of components, above all semiconductors for automation equipment. Global financial concerns have continued to hamper the general willingness to invest and the rate of development in affected sectors, in particular in respect of the food industry. The medical technology industry has returned to volumes equivalent to those achieved before the pandemic. The demand for automation solutions to handle batteries for electric vehicles is increasing steadily, however, and we have received several new assignments from major players during the quarter.



#### **THE INDUSTRIAL PRODUCTS BUSINESS UNIT**

In relation to the comparison period, sales decreased by 7 per cent and operating profit fell by 39 per cent.

The market situation was relatively stable, generating incoming orders on a par with the comparison period. The challenges related to production and deliveries to customers in the automotive sector have persisted, however, as a result of continued disruptions in the supply chain, which has affected the profitability of our affected companies. For the business unit as a whole, implemented adaptations and price rises have not yet had any significant impact on profit either. We will be seeing the effects of these in future quarters when additional compensation for increased costs from our automotive customers is also anticipated. Ongoing activities include continued cost reviews, in combination with aggressive marketing initiatives and the further development of the proprietary product ranges.

#### **THE INDUSTRIAL SOLUTIONS BUSINESS UNIT**

In relation to the comparison period, sales decreased by 8 per cent and operating profit fell by 28 per cent.

Weak order intake during the autumn and a continued cautious approach on the part of customers, above all in the packaging and food industries, resulted in lower overall project volumes. The business unit also made fewer deliveries linked to contract assignments, as a result of the customers themselves experiencing weak growth or instances where products are being phased out and there is a delay as regards new investments. Continued disruptions in the supply chain and delays in placed orders also affected margins to a great extent. Good relations with major players have generated new business within battery manufacture, however. In addition, the establishment in the USA has resulted in real orders and created the conditions for further growth.

#### **THE PRECISION TECHNOLOGY BUSINESS UNIT**

In relation to the comparison period, sales decreased by 19 per cent and operating profit fell by 60 per cent.

Market development within the business unit's operational areas remained consistently cautious, although there was a slight improvement towards the end of the period. Within the important medical technology sector, which reported extreme levels of growth during the years of the pandemic, the volumes have dropped back to more normal levels. Many major customers within the sector are also holding large inventories, which is further reducing demand. Continuing shortages in certain supply chains are resulting in delays and short-termism as regards the placing of orders. Poorer utilisation of resources and a lower productivity level have weakened profitability. In order to reverse this trend, the companies have continued to focus on optimising their operations and simultaneously intensifying their marketing activities.

#### **FUTURE DEVELOPMENT**

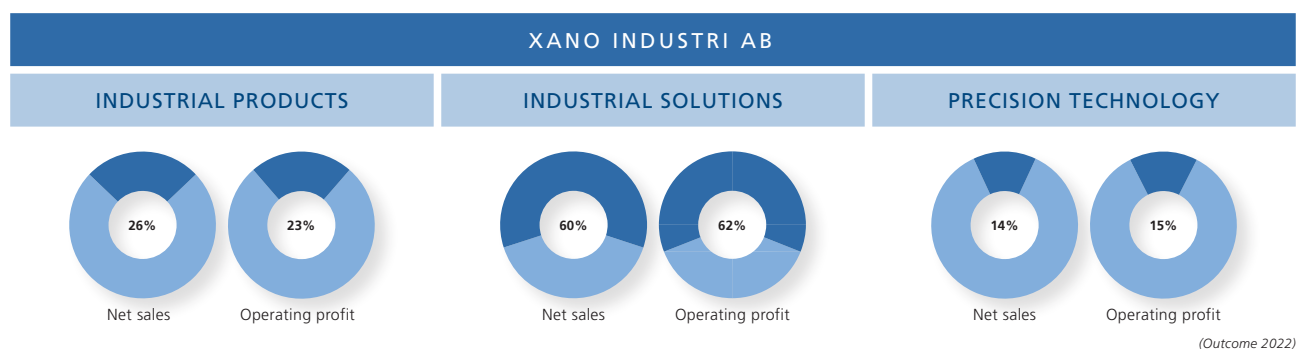
On the whole, we are experiencing a stabilised market situation and, in many cases, a more balanced influx of orders. In the short term, we can therefore see good opportunities to grow and strengthen our profitability. However, we have reservations when it comes to project-related operations, where there is some concern as regards the prospects for the future. Here, we are continuing to witness the considerable impact of the disruptions in the supply chain and the global financial uncertainty. At the same time, there is considerable potential for development thanks to our investments in new business areas and on new markets. Significant achievements have been made in the USA, for example, where several companies have been established within the Industrial Solutions business unit. We are further strengthening our resources as regards marketing and sales, as well as pursuing Group-wide activities with a focus on increasing our market shares.

Following a conscious period of restraint in terms of acquisitions, we will be reverting to a higher level of activity in future when it comes to evaluating potential objects to complement our operations.

Lennart Persson  
*President and CEO*

## GROUP OVERVIEW

The XANO Group is made up of engineering companies that offer manufacturing and development services for industrial products and automation equipment. The Group is represented in the Nordic region, Estonia, the Netherlands, Poland, China and the USA. The operations are divided up into the Industrial Products, Industrial Solutions and Precision Technology business units.



### INDUSTRIAL PRODUCTS

Q1 2023 vs Q1 2022: Sales decreased by 7 per cent and operating profit fell by 39 per cent.

		2023 Q1	2022 Q1	2022 Q1–Q4
Net sales	<i>SEK m</i>	234	251	906
Operating profit	<i>SEK m</i>	21	34	86
Operating margin	%	8.9	13.7	9.5

Operations within the Industrial Products business unit comprise the design, manufacture and sale of plastic components and systems produced by means of rotational moulding, injection moulding and blow moulding. Deliverables include both customer-specific and proprietary products.

### INDUSTRIAL SOLUTIONS

Q1 2023 vs Q1 2022: Sales decreased by 8 per cent and operating profit fell by 28 per cent.

		2023 Q1	2022 Q1	2022 Q1–Q4
Net sales	<i>SEK m</i>	544	588	2,119
Operating profit	<i>SEK m</i>	64	89	235
Operating margin	%	11.8	15.0	11.1

Companies within the Industrial Solutions business unit supply in-house developed automation solutions, such as packaging machines, accumulators and conveyor systems, to the packaging and food industries. Operations also comprise industrial end-to-end production software solutions as well as contract assignments for advanced industrial products in small and medium-sized production runs.

### PRECISION TECHNOLOGY

Q1 2023 vs Q1 2022: Sales decreased by 19 per cent and operating profit fell by 60 per cent.

		2023 Q1	2022 Q1	2022 Q1–Q4
Net sales	<i>SEK m</i>	119	147	486
Operating profit	<i>SEK m</i>	12	32	56
Operating margin	%	10.5	21.5	11.5

Operations within the Precision Technology business unit cover component and system manufacture using advanced cutting processes, laser welding and 3D printing for the production of parts involving demanding quality and precision requirements.

## FINANCIAL DISCLOSURES AND OTHER INFORMATION

### GENERAL INFORMATION

All amounts are reported in millions of Swedish kronor and relate to the Group, unless otherwise indicated. Amounts in brackets refer to the corresponding period last year.

### REVENUE AND PROFIT

Net revenue totalled SEK 896 million (985). Operating profit amounted to SEK 87 million (146), corresponding to an operating margin of 9.8 per cent (14.8). Profit before tax was SEK 73 million (138).

### SHARE DATA AND KEY FIGURES

Basic earnings per share were SEK 0.99 (1.86). Equity per share was SEK 27.30 (25.16). The average number of outstanding shares was 57,985,082. The equity/assets ratio was 42 per cent (40) at the end of the period. The average number of employees was 1,380 (1,415).

### IMPORTANT EVENTS DURING THE PERIOD

There are no individual events of major significance to report during the period.

### EVENTS AFTER THE END OF THE PERIOD

There are no individual events of major significance to report after the closing day.

### INVESTMENTS

Net investments in non-current assets came to SEK 35 million (37), of which SEK 1 million related to intangible assets, SEK 7 million to real estate, SEK 9 million to machinery and equipment and SEK 18 million to right-of-use assets.

### CASH FLOW AND LIQUIDITY

Cash flow from operating activities amounted to SEK 39 million (-3). Lower operating capital, principally as a result of reduced contract assets and received prepayments, as well as lower tax pay-

ments, are compensating for the weaker earnings and contributing to an improved cash flow in relation to the comparison period.

Liquid assets, including lines of credit granted but not utilised, totalled SEK 1,378 million (771) on the closing day.

### RISKS AND UNCERTAINTY FACTORS

The Group's main risks and uncertainty factors include operational risks associated with customers and suppliers and other external factors such as price risks for input goods. In addition, there are financial risks as a result of changes in exchange rates and interest rate levels.

The Group's operations span many different sectors and customer segments, which generally entails a good spreading of risk. We also enjoy a high level of preparedness to make adjustments. The conflict in Ukraine and the lingering effects of the coronavirus pandemic still constitute risk and uncertainty factors that could entail significant consequences for the Group's operations. These risk and uncertainty factors relate primarily to a lack of access to components, disruptions in the supply chain, price rises and insufficient access to energy. The willingness to invest on the part of some of the Group's major customers is also closely linked to the development of the global economy.

A statement on the Group's other main financial and operational risks can be found on pages 80–82 of the 2022 annual report.

### ANNUAL GENERAL MEETING 2023

The upcoming AGM will take place at Elmia Kongress & Konferens in Jönköping on Thursday 11 May 2023.

### NEXT REPORT DATE

The interim report for the period 1 January to 30 June 2023 will be presented on Tuesday 11 July 2023.

Jönköping, 2 May 2023

Board of Directors

*This report has not been reviewed by the company's auditor.*

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME		2023	2022	22/23	2022
(SUMMARY, SEK million)		3 mths	3 mths	12 mths	12 mths
	Note	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
Net revenue	2	896	985	3,420	3,509
Cost of goods sold		-695	-739	-2,720	-2,764
<b>Gross profit</b>		<b>201</b>	<b>246</b>	<b>700</b>	<b>745</b>
Selling expenses		-72	-65	-265	-258
Administrative expenses		-42	-38	-157	-153
Other operating income		5	9	22	26
Other operating expenses		-5	-6	-18	-19
Profit from participations in associated companies		0	0	0	0
<b>Operating profit</b>		<b>87</b>	<b>146</b>	<b>282</b>	<b>341</b>
Financial income		4	6	28	30
Financial expenses		-18	-14	-66	-62
<b>Profit before tax</b>	2	<b>73</b>	<b>138</b>	<b>244</b>	<b>309</b>
Tax	3	-16	-30	-46	-60
<b>Net profit for the period</b>	7	<b>57</b>	<b>108</b>	<b>198</b>	<b>249</b>
<i>– of which attributable to shareholders of the Parent Company</i>		<i>57</i>	<i>108</i>	<i>198</i>	<i>249</i>
<b>OTHER COMPREHENSIVE INCOME</b>					
<i>Items that may be reclassified to net profit for the period</i>					
Change in hedging reserve including tax	4	-2	1	17	20
Translation differences	4	-2	9	10	21
<b>Other comprehensive income</b>		<b>-4</b>	<b>10</b>	<b>27</b>	<b>41</b>
<b>Comprehensive income for the period</b>		<b>53</b>	<b>118</b>	<b>225</b>	<b>290</b>
<i>– of which attributable to shareholders of the Parent Company</i>		<i>53</i>	<i>118</i>	<i>225</i>	<i>290</i>
Basic earnings per share, SEK	5	0.99	1.86	3.43	4.30
Diluted earnings per share, SEK	5	0.99	1.84	3.42	4.27

CONSOLIDATED STATEMENT OF FINANCIAL POSITION		2023	2022	2022
(SUMMARY, SEK million)		31 Mar	31 Mar	31 Dec
	Note			
<b>ASSETS</b>				
Goodwill		968	965	968
Other intangible non-current assets		65	72	66
Property, plant and equipment		711	665	717
Right-of-use assets		132	140	126
Other non-current assets		4	6	5
<b>Total non-current assets</b>		<b>1,880</b>	<b>1,848</b>	<b>1,882</b>
Inventories		591	528	565
Current receivables	6	1,076	978	981
Cash and cash equivalents	6	208	302	178
<b>Total current assets</b>		<b>1,875</b>	<b>1,808</b>	<b>1,724</b>
<b>TOTAL ASSETS</b>		<b>3,755</b>	<b>3,656</b>	<b>3,606</b>
<b>EQUITY AND LIABILITIES</b>				
Equity		1,583	1,459	1,530
Non-current liabilities	6	1,122	857	1,126
Current liabilities	6	1,050	1,340	950
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>3,755</b>	<b>3,656</b>	<b>3,606</b>

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (SUMMARY, SEK million)	2023 31 Mar	2022 31 Mar	2022 31 Dec
Opening balance	1,530	1,341	1,341
Net profit for the period	57	108	249
Other comprehensive income	-4	10	41
<b>Comprehensive income for the period</b>	<b>53</b>	<b>118</b>	<b>290</b>
Cash dividends paid	–	–	-101
<b>Total transactions with shareholders</b>	<b>–</b>	<b>–</b>	<b>-101</b>
<b>Closing balance</b>	<b>1,583</b>	<b>1,459</b>	<b>1,530</b>
– of which attributable to shareholders of the Parent Company	1,583	1,459	1,530

CONSOLIDATED CASH FLOW STATEMENT (SUMMARY, SEK million)	Note	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	22/23 12 mths Apr-Mar	2022 12 mths Jan-Dec
Operating profit		87	146	282	341
Interest and income tax paid/received and adjustments for non-cash items		4	-18	16	-6
Change in working capital		-52	-131	-128	-207
<b>Cash flow from operating activities</b>		<b>39</b>	<b>-3</b>	<b>170</b>	<b>128</b>
Investments					
Acquisitions of subsidiaries	7	–	–	–	–
Other		-17	-41	-116	-140
<b>Cash flow after investments</b>		<b>22</b>	<b>-44</b>	<b>54</b>	<b>-12</b>
Cash dividends paid		–	–	-101	-101
Cash flow from other financing activities		7	0	-62	-69
<b>Cash flow for the period</b>		<b>29</b>	<b>-44</b>	<b>-109</b>	<b>-182</b>
Cash and cash equivalents at the start of the period		178	346	302	346
Exchange rate differences in cash and cash equivalents		1	0	15	14
<b>Cash and cash equivalents at the end of the period</b>		<b>208</b>	<b>302</b>	<b>208</b>	<b>178</b>

## NOTES, GROUP

### ■ NOTE 1 ACCOUNTING POLICIES

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and applicable regulations of the Swedish Annual Accounts Act. The Group and the Parent Company apply the same accounting policies as described in the 2022 annual report with the exceptions of new or revised standards, interpretations and improvements, which are applied as from 1 January 2023. The critical assessments and the sources of estimates when preparing this interim report are the same as in the most recent annual report.

## ■ NOTE 2

### NET REVENUE AND PROFIT/LOSS BEFORE TAX

Net revenue refers to revenue from contracts with customers. The information on segments is provided from the management's perspective, which means that reporting corresponds to the way in which the information is presented internally. The Group reports on the following segments: Industrial Products, Industrial Solutions and Precision Technology. The operations within each segment are described on page 4. The segments are reported in accordance with the same accounting policies as the Group. Market conditions are applied to transactions between the segments.

NET REVENUE AND BREAKDOWN OF INCOME BY SEGMENT (SEK million)	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	2022 12 mths Jan-Dec
<b>INDUSTRIAL PRODUCTS</b>	<b>234</b>	<b>251</b>	<b>906</b>
Breakdown by geographic market <sup>1)</sup>			
Sweden	89	67	250
Rest of the Nordic countries	41	55	187
Rest of Europe	102	128	462
Rest of the world	2	1	7
Breakdown by type of product			
Proprietary products	58	74	247
Customer-specific manufacturing	176	177	659
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	234	251	906
<b>INDUSTRIAL SOLUTIONS</b>	<b>544</b>	<b>588</b>	<b>2,119</b>
Breakdown by geographic market <sup>1)</sup>			
Sweden	119	103	400
Rest of the Nordic countries	27	49	135
Rest of Europe	286	276	1,050
Rest of the world	112	160	534
Breakdown by type of product			
Proprietary products	386	415	1,463
Customer-specific manufacturing	158	173	656
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	169	183	704
Services transferred over time	17	25	79
Projects transferred over time	358	380	1,336
<b>PRECISION TECHNOLOGY</b>	<b>119</b>	<b>147</b>	<b>486</b>
Breakdown by geographic market <sup>1)</sup>			
Sweden	104	111	395
Rest of the Nordic countries	2	1	5
Rest of Europe	10	17	53
Rest of the world	3	18	33
Breakdown by type of product			
Proprietary products	1	0	2
Customer-specific manufacturing	118	147	484
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	119	147	486
<b>GROUP TOTAL</b>	<b>896</b>	<b>985</b>	<b>3,509</b>
Breakdown by geographic market <sup>1)</sup>			
Sweden	311	280	1,043
Rest of the Nordic countries	70	105	327
Rest of Europe	398	421	1,565
Rest of the world	117	179	574
Breakdown by type of product			
Proprietary products	445	489	1,712
Customer-specific manufacturing	451	496	1,797
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	521	580	2,094
Services transferred over time	17	25	79
Projects transferred over time	358	380	1,336

<sup>1)</sup> Revenue by geographic market refers to revenue from customers according to where the customers are located.



NET REVENUE BY SEGMENT (SEK million)	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	22/23 12 mths Apr-Mar	2022 12 mths Jan-Dec
Industrial Products	234	251	889	906
Industrial Solutions	544	588	2,075	2,119
Precision Technology	119	147	458	486
Eliminations	-1	-1	-2	-2
<b>Group total</b>	<b>896</b>	<b>985</b>	<b>3,420</b>	<b>3,509</b>

PROFIT/LOSS BEFORE TAX BY SEGMENT <sup>1)</sup> (SEK million)	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	22/23 12 mths Apr-Mar	2022 12 mths Jan-Dec
Industrial Products	17	33	59	75
Industrial Solutions	54	84	177	207
Precision Technology	10	30	31	51
Undistributed items	-8	-9	-23	-24
<b>Group total</b>	<b>73</b>	<b>138</b>	<b>244</b>	<b>309</b>

<sup>1)</sup> The segment figures refer to the profit/loss before the distribution of group-wide costs and tax in accordance with internal reporting. Undistributed items mainly refer to the Parent Company.

### ■ NOTE 3 TAX

Tax amounts to 22 per cent (22) for the interim period.

### ■ NOTE 4 OTHER COMPREHENSIVE INCOME

Change in hedging reserve including tax refers to the effective component of the change in value of derivative instruments used for hedge accounting. Translation differences refer to the effects of changes in exchange rates when net investments in non-Swedish subsidiaries are translated to SEK. The amount is reported net of hedging contracts.

### ■ NOTE 5 EARNINGS PER SHARE

BASIC EARNINGS PER SHARE	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	22/23 12 mths Apr-Mar	2022 12 mths Jan-Dec
Net profit for the period, SEK million	57.1	107.9	198.3	249.1
Average number of outstanding shares, thousands <sup>1)</sup>	57,985	57,985	57,985	57,985
<b>Basic earnings per share, SEK <sup>1)</sup></b>	<b>0.99</b>	<b>1.86</b>	<b>3.43</b>	<b>4.30</b>

DILUTED EARNINGS PER SHARE	2023 3 mths Jan-Mar	2022 3 mths Jan-Mar	22/23 12 mths Apr-Mar	2022 12 mths Jan-Dec
Net profit for the period, SEK million	57.1	107.9	198.3	249.1
Interest expense on convertible bonds, SEK million <sup>2)</sup>	1.2	0.9	3.9	3.6
Issue expenses for convertible bonds, SEK million	0.0	0.0	0.2	0.2
<b>Adjusted income, SEK million</b>	<b>58.3</b>	<b>108.8</b>	<b>202.4</b>	<b>252.9</b>
Average number of outstanding shares, thousands <sup>1)</sup>	57,985	57,985	57,985	57,985
Adjustment for presumed conversion of convertible bonds, thousands <sup>1)</sup>	1,148	1,148	1,148	1,148
<b>Average number of outstanding shares after dilution, thousands <sup>1)</sup></b>	<b>59,133</b>	<b>59,133</b>	<b>59,133</b>	<b>59,133</b>
<b>Diluted earnings per share, SEK <sup>1)</sup></b>	<b>0.99</b>	<b>1.84</b>	<b>3.42</b>	<b>4.27</b>

<sup>1)</sup> All comparison figures have been recalculated due to the 2:1 share split carried out in June 2022.

<sup>2)</sup> Constitutes current interest for convertible loan adjusted to market interest rate.

A 2:1 share split was carried out in June 2022. After the share split, the total number of shares stands at 58,494,214, divided between 14,577,600 Class A shares and 43,916,614 Class B shares. After deduction for the company's own holding, 509,132 Class B shares, the number of outstanding shares is 57,985,082. The average number of outstanding shares was 57,985,082 during the interim period. The average number of shares in the company's custody was 509,132 during the interim period. Each Class A share entitles ten votes, and each Class B share entitles one vote. The number of votes, following deductions for the company's own holding, was 189,692,614 on the closing day.

On 1 October 2020, convertibles at a nominal value of SEK 69,998,232 were issued to employees within the XANO Group. The convertibles accrue interest corresponding to STIBOR 3M plus 1.75 percentage points and fall due for payment on 30 September 2023. The conversion rate was originally SEK 122.00. Due to the share split in June 2022, the conversion rate has been recalculated in accordance with section 8B of the terms and conditions. The recalculated conversion rate is SEK 61. During the period 1 September to 12 September 2023, each convertible may be converted to one Class B share in XANO Industri AB. The nominal value corresponds to 1,147,512 Class B shares. If all convertibles are converted to shares, the dilution will be approx. 1.9 per cent of the share capital and 0.6 per cent of the number of votes based on the total number of shares on the closing day.

## NOTE 6 FINANCIAL ASSETS AND LIABILITIES

Financial assets and liabilities comprise cash and cash equivalents, accounts receivable, loan claims, loan liabilities, accounts payable and any derivatives. The financial assets and liabilities are distributed by category as stated below.

DISTRIBUTION BY CATEGORY 31 Mar 2023 (31 Mar 2022)	Financial assets measured at fair value through other compre- hensive income		Loan and accounts receivable valued at accrued acquisition value		Financial liabilities measured at fair value through profit and loss statement		Financial assets/li- abilities measured at fair value through other compre- hensive income		Other financial liabilities		Total carrying amount		Fair value <sup>1)</sup>	
(SEK m)														
Accounts receivable	-	(-)	642	(626)	-	(-)	-	(-)	910	(922)	642	(626)	642	(626)
Derivative instruments <sup>2,3)</sup>	-	(-)	-	-	-	(-)	17	(-)	130	(134)	17	(-)	17	(-)
Cash and cash equivalents	-	(-)	208	(302)	-	(-)	-	(-)	28	(-)	208	(302)	208	(302)
<b>Total financial assets</b>	<b>-</b>	<b>(-)</b>	<b>850</b>	<b>(928)</b>	<b>-</b>	<b>(-)</b>	<b>17</b>	<b>(-)</b>	<b>910</b>	<b>(922)</b>	<b>867</b>	<b>(928)</b>	<b>867</b>	<b>(928)</b>
Loan liabilities	-	(-)	-	(-)	-	(-)	-	(-)	130	(134)	910	(922)	910	(922)
Lease liabilities	-	(-)	-	(-)	-	(-)	-	(-)	69	(66)	130	(134)	70	(70)
Convertible loan	-	(-)	-	(-)	-	(-)	-	(-)	28	(-)	69	(66)	28	(-)
Bank overdraft facilities	-	(-)	-	(-)	-	(-)	-	(-)	1,137	(1,122)	28	(-)	70	(70)
<b>Total interest-bearing liabilities</b>	<b>-</b>	<b>(-)</b>	<b>-</b>	<b>(-)</b>	<b>-</b>	<b>(-)</b>	<b>-</b>	<b>(-)</b>	<b>1,137</b>	<b>(1,122)</b>	<b>1,137</b>	<b>(1,122)</b>	<b>70</b>	<b>(70)</b>
Accounts payable	-	(-)	-	(-)	-	(-)	-	(-)	325	(330)	325	(330)	325	(330)
Derivative instruments <sup>4)</sup>	-	(-)	-	(-)	-	(-)	-	(-)	-	(-)	-	(5)	-	(5)
<b>Total financial liabilities</b>	<b>-</b>	<b>(-)</b>	<b>-</b>	<b>(5)</b>	<b>-</b>	<b>(5)</b>	<b>1,462</b>	<b>(1,452)</b>	<b>1,462</b>	<b>(1,452)</b>	<b>1,462</b>	<b>(1,452)</b>	<b>1,462</b>	<b>(1,452)</b>

<sup>1)</sup> The fair value of financial assets and liabilities, with the exception of the convertible loan and lease liabilities, is estimated to be the same as their carrying amount in all material respects.

<sup>2)</sup> Current receivables include interest derivatives measured at fair value of SEK 14 million (-) for the interim period and SEK 17 million for the full year. The derivatives are used for hedging purposes and belong to value level 2 under IFRS 13. The fair value measurement is based on a number of factors, including forward interest rates produced on the basis of observable yield curves.

<sup>3)</sup> Current liabilities include currency derivatives measured at fair value of SEK 3 million (-) for the interim period and SEK 4 million for the full year. The derivatives are used for hedging purposes and belong to value level 2 under IFRS 13. The fair value measurement is based on several factors, including observable data such as fixing rates and swap rates for the currency in question.

<sup>4)</sup> Current liabilities include interest derivatives measured at fair value of SEK - million (5) for the interim period and SEK - million for the full year. The derivatives are used for hedging purposes and belong to value level 2 under IFRS 13. The fair value measurement is based on a number of factors, including forward interest rates produced on the basis of observable yield curves.

## NOTE 7 BUSINESS COMBINATIONS

No business combinations have been performed in 2022 and 2023.

SHARE DATA, GROUP	2023	2022	22/23	2022
	3 mths Jan-Mar	3 mths Jan-Mar	12 mths Apr-Mar	12 mths Jan-Dec
Average number of outstanding shares, thousands	57,985	57,985	57,985	57,985
Average number of outstanding shares after dilution, thousands	59,133	59,133	59,133	59,133
Basic earnings per share, SEK	0.99	1.86	3.43	4.30
Diluted earnings per share, SEK	0.99	1.84	3.42	4.27
Cash flow from operating activities per share, SEK	0.68	-0.06	2.95	2.21
Total number of shares on closing day, thousands	58,494	58,494	58,494	58,494
Number of shares in own custody on closing day, thousands	509	509	509	509
Number of outstanding shares on closing day, thousands	57,985	57,985	57,985	57,985
Equity per share on closing day, SEK	27.30	25.16	27.30	26.39
Share price on closing day, SEK	97.60	151.00	97.60	111.00

All comparison figures have been recalculated due to the 2:1 share split carried out in June 2022.

KEY FIGURES, GROUP	2023	2022	22/23	2022
	3 mths Jan-Mar	3 mths Jan-Mar	12 mths Apr-Mar	12 mths Jan-Dec
Operating margin, %	9.8	14.8	8.3	9.7
Profit margin, %	8.2	14.0	7.1	8.8
Interest-bearing liabilities, SEK million	1,137	1,122	1,137	1,110
Deferred tax liabilities, SEK million	113	103	113	111
Lines of credit granted but not utilised, SEK million	1,170	469	1,170	1,185
Return on equity p.a., %	14.7	30.8	13.2	17.1
Return on capital employed p.a., %	13.6	24.1	11.7	14.3
Return on total capital p.a., %	9.9	17.0	8.5	10.3
Average equity, SEK million	1,557	1,400	1,505	1,456
Average capital employed, SEK million	2,680	2,519	2,652	2,599
Average total capital, SEK million	3,680	3,575	3,665	3,613
Interest coverage ratio, multiple	5.1	11.2	4.7	6.0
Equity/assets ratio, %	42	40	42	42
Depreciation, SEK million	33	30	129	126
EBITDA, SEK million	120	176	411	467
Net investments in non-current assets, SEK million	35	37	142	144
Employees, average number	1,380	1,415	1,418	1,426

QUARTERLY SUMMARY, GROUP	2023	2022	2022	2021	2022	2021	2022	2021
	Q1	Q1	Q4	Q4	Q3	Q3	Q2	Q2
Net revenue, SEK m	896	985	806	883	776	746	942	824
Gross profit, SEK m	201	246	139	210	156	181	204	209
Operating profit, SEK m	87	146	34	114	63	113	98	123
Profit before tax, SEK m	73	138	19	107	57	105	95	117
Net profit for the period, SEK m	57	108	23	88	44	82	74	91
Comprehensive income for the period, SEK m	53	118	28	95	53	88	91	85
Operating margin, %	9.8	14.8	4.2	12.9	8.1	15.2	10.5	14.9
Profit margin, %	8.2	14.0	2.4	12.1	7.2	14.2	10.1	14.1
Equity/assets ratio, %	42	40	42	38	41	38	40	38
Basic earnings per share, SEK <sup>1)</sup>	0.99	1.86	0.40	1.51	0.76	1.42	1.28	1.57
Cash flow from operating activities per share, SEK <sup>1)</sup>	0.68	-0.06	1.63	1.75	-0.34	2.51	0.98	3.18

<sup>1)</sup> The comparison figures have been recalculated due to the 2:1 share split carried out in June 2022.

For definitions, see page 12.

## DEFINITIONS

### AVERAGE NUMBER OF EMPLOYEES

Average number of employees during the period based on working hours. Employees who are covered by short-term work/ temporary layoffs are only included to the extent that relates to actually worked time.

### BASIC EARNINGS PER SHARE

Net profit in relation to the average number of outstanding shares.

### CAPITAL EMPLOYED

Balance sheet total less non-interest-bearing liabilities.

### CASH FLOW FROM OPERATING ACTIVITIES PER SHARE

Cash flow from operating activities in relation to the average number of outstanding shares.

### DILUTED EARNINGS PER SHARE

Net profit plus costs relating to convertible loan in relation to the average number of outstanding shares plus the average number of shares added at conversion of outstanding convertibles.

### EBITDA

Operating profit plus depreciation and amortisation of tangible and intangible non-current assets.

### EQUITY PER SHARE

Equity in relation to the number of outstanding shares on the closing day.

### EQUITY/ASSETS RATIO

Equity in relation to total capital.

### INTEREST COVERAGE RATIO

Profit before tax plus financial expenses in relation to financial expenses.

### NET INVESTMENTS

Closing balance less opening balance plus amortisation/ depreciation, impairment costs and translation differences relating to non-current assets.

### OPERATING MARGIN

Operating profit in relation to net revenue.

### ORGANIC GROWTH

Growth in net revenue generated by the Group's own efforts and in existing structure. The amount has not been adjusted for exchange rate fluctuations.

### PROFIT MARGIN

Profit before tax in relation to net revenue.

### RETURN ON CAPITAL EMPLOYED

Profit before tax plus financial expenses in relation to average capital employed.

### RETURN ON EQUITY

Net profit in relation to average equity.

### RETURN ON TOTAL CAPITAL

Profit before tax plus financial expenses in relation to average total capital.

### REVENUE GROWTH

Net revenue for the period in relation to net revenue for a comparative period.

### TOTAL CAPITAL

Total equity and liabilities (balance sheet total).

## KEY FIGURES

Key figures included in this report derive primarily from the disclosure requirements according to IFRS. Other performance indicators, known as alternative key figures, describe e.g. the profit trend, financial strength and how the Group has invested its capital.

Presented key figures take the nature of the business into account, and are deemed to provide relevant information to shareholders and other stakeholders for assessing the Group's potential to carry out strategic investments, fulfil financial commitments and provide yield for shareholders at the same time as achieving comparability with other companies. The margin measures are also presented internally for each segment.

For reconciliation of key figures, see page 84 in the 2022 annual report.

INCOME STATEMENT, PARENT COMPANY		2023	2022	2022
(SUMMARY, SEK million)		3 mths Jan-Mar	3 mths Jan-Mar	12 mths Jan-Dec
	Note			
Net revenue	1	7.2	7.3	29.4
Selling and administrative expenses		-10.4	-9.4	-37.5
<b>Operating profit/loss</b>		<b>-3.2</b>	<b>-2.1</b>	<b>-8.1</b>
Profit from participations in Group companies		–	–	121.8
Other financial items		-1.7	1.1	30.4
<b>Profit/loss after financial items</b>		<b>-4.9</b>	<b>-1.0</b>	<b>144.1</b>
Appropriations		–	–	10.0
Tax	2	1.0	0.2	-28.0
<b>Net profit for the period</b>		<b>-3.9</b>	<b>-0.8</b>	<b>126.1</b>
<i>Statement of comprehensive income</i>				
Net profit for the period		-3.9	-0.8	126.1
Other comprehensive income		–	–	–
<b>Comprehensive income for the period</b>		<b>-3.9</b>	<b>-0.8</b>	<b>126.1</b>

BALANCE SHEET, PARENT COMPANY		2023	2022	2022
(SUMMARY, SEK million)		31 Mar	31 Mar	31 Dec
<b>ASSETS</b>				
Non-current assets		221.6	223.1	221.5
Current assets		1,035.6	1,062.1	1,024.3
<b>EQUITY AND LIABILITIES</b>				
Equity		496.0	474.4	499.9
Untaxed reserves		88.0	98.0	88.0
Non-current liabilities		250.0	186.5	250.0
Current liabilities		423.2	526.3	407.9
<b>BALANCE SHEET TOTAL</b>		<b>1,257.2</b>	<b>1,285.2</b>	<b>1,245.8</b>

STATEMENT OF CHANGES IN EQUITY, PARENT COMPANY		2023	2022	2022
(SUMMARY, SEK million)		31 Mar	31 Mar	31 Dec
Opening balance		499.9	475.2	475.2
Comprehensive income for the period		-3.9	-0.8	126.1
Cash dividends paid		–	–	-101.4
<b>Closing balance</b>		<b>496.0</b>	<b>474.4</b>	<b>499.9</b>

CASH FLOW STATEMENT, PARENT COMPANY		2023	2022	2022
(SUMMARY, SEK million)		3 mths Jan-Mar	3 mths Jan-Mar	12 mths Jan-Dec
Operating profit/loss		-3.2	-2.1	-8.1
Interest and income tax paid/received and adjustments for non-cash items		-17.3	-32.7	75.5
Change in working capital		-29.3	-6.3	-237.4
<b>Cash flow from operating activities</b>		<b>-49.8</b>	<b>-41.1</b>	<b>-170.0</b>
Investments		-0.1	–	–
<b>Cash flow after investments</b>		<b>-49.9</b>	<b>-41.1</b>	<b>-170.0</b>
Financing		28.3	–	28.5
<b>Cash flow for the period</b>		<b>-21.6</b>	<b>-41.1</b>	<b>-141.5</b>
Cash and cash equivalents at the start of the year		21.7	155.0	155.0
Exchange rate differences in cash and cash equivalents		-0.1	1.1	8.2
<b>Cash and cash equivalents at the end of the period</b>		<b>0.0</b>	<b>115.0</b>	<b>21.7</b>

■ **NOTE 1**

Net revenue refers to revenue from contracts with customers. 100 per cent (100) of the Parent Company's net revenue comes from invoicing to subsidiaries.

■ **NOTE 2**

Income tax amounts to 21 per cent (21).

*The Parent Company, XANO Industri AB (publ) with corporate identity number 556076-2055,  
is a public limited liability company with its registered office in Jönköping, Sweden.*



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