



XANO concludes the acquisition of Integrated Packaging Solutions

Following a confirmatory due diligence and the fulfilment of customary closing conditions, XANO has concluded the acquisition of Integrated Packaging Solutions (IPS) with subsidiaries, located in Denver, Colorado.

IPS is an international company operating within the packaging sector, mainly targeting the can-making industry. IPS provides machinery and integration technology as well as production-optimisation services to metal packaging manufacturers. The company has 40 employees and access to a wide network of industry experts. In 2022, sales amounted to USD 16 million. IPS is in an expansive phase and expects good growth the coming years related to both existing and new markets.

IPS' operations primarily complement those of NPB and Canline within XANO's Industrial Solutions business unit, with which there are clear synergies. IPS provides growth possibilities principally in service and aftersales. Through the company's newly developed concept CanSCHOOL, there are opportunities to further deepen collaboration with customers in the can-making industry. The concept is also applicable to other industries in which the business unit companies are active.

The addition of IPS is supporting XANO's ambitions to expand market shares in the US and become the natural choice of partner for decision makers in investment projects worldwide. The acquisition represents an intensification of the Group's ongoing establishment in the US. The access to IPS' expertise and networks will benefit and speed up the process of making the Group's offering visible in the North American market.

The purchase sum is paid in cash and totals USD 21 million. Balance sheet total amounts to approx. USD 5 million. Net sales amount to USD 16 million with an EBIT margin of just over 20 per cent. The acquired units are initially expected to contribute SEK 0.30 in earnings per share on an annual basis. Consolidation will be effective as of 30 September 2023.

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XANO develops, acquires and operates niche engineering companies offering manufacturing and development services for industrial products and automation equipment. The Group's operations are divided into three business units and are represented in the Nordic countries, Estonia, the Netherlands, Poland, China and the USA. Consolidated revenue totals SEK 3.5 billion and the number of employees is approx. 1,400. The XANO share has been listed on the Stockholm Stock Exchange since 1988.