

INTERIM REPORT

1 January – 31 March 2022



THE FIRST QUARTER

- Net revenue totalled SEK 985 million (698)
- Operating profit amounted to SEK 146 million (103)
- Profit before tax amounted to SEK 138 million (104)
- Profit after tax amounted to SEK 108 million (81)
- Earnings per share were SEK 3.72 (2.80)

SUMMARY OF THE INTERIM PERIOD JANUARY – MARCH 2022

Net revenue, SEK m	985	(698)
Net profit for the period, SEK m	108	(81)
Earnings per share, SEK	3.72	(2.80)
Profit margin, %	14.0	(14.9)

CEO'S COMMENTS ON THE GROUP'S DEVELOPMENT DURING THE PERIOD

**THE GROUP**

Compared to the opening quarter of last year, we witnessed an increase in sales of more than 40 per cent. Just over half of this was in the form of organic growth, with the remainder being provided through the acquisitions that were made during 2021. We achieved strong results overall in terms of profit, managing to retain healthy margins. Demand for the Group's products and services remained stable initially, although we experienced a slight decrease in the level of activity towards the end of the quarter, generally speaking. Through close collaboration with customers and suppliers, our companies successfully managed the difficulties associated with the shortage of components and materials. Despite increasing levels of staff absence linked to Covid-19 and longer lead times, our delivery capacity remained good.

In relation to the comparison period, revenue rose by 41 per cent, of which 21 per cent was organic growth. Operating profit improved by 41 per cent and the operating margin was 14.8 per cent (14.8). The profit margin was 14.0 per cent (14.9).

THE INDUSTRIAL PRODUCTS BUSINESS UNIT

Within the Industrial Products business unit, sales rose by 52 per cent, of which 23 per cent related to business combinations. Operating profit improved by 44 per cent in relation to the comparison period.

The organic growth was achieved in part through slightly higher production volumes than in the comparison period, but was mainly related to implemented price adjustments. Profits were strengthened by compensation for previous price increases, but



were adversely affected by significantly higher costs for materials, energy and transport. The newly added PRM contributed positively and has acclimatised well in the Group. The business unit's stated focus on sustainable production generated new business opportunities. Demand remained stable overall, although a slight weakening was noted towards the end of the period.

THE INDUSTRIAL SOLUTIONS BUSINESS UNIT

Sales within the Industrial Solutions business unit rose by 52 per cent, of which 26 per cent related to business combinations. Operating profit improved by 64 per cent compared to corresponding period last year.

The operations acquired last year made a positive contribution and the business unit generated strong earnings overall. However, the conditions varied within the business unit. The joint challenges were primarily linked to the supply chain. Good forward planning and close customer relations entailed continued successes as regards contract assignments. A large proportion of the project-related operations also developed well, whereas other areas were affected by factors such as the shortage of input goods. Demand remained at a stable level, although signals from customers primarily within the packaging industry are indicating a generally lower level of investment in future.

THE PRECISION TECHNOLOGY BUSINESS UNIT

In relation to the corresponding period last year, the Precision Technology business unit reported unchanged sales level and an 8 per cent drop in operating profit.

Demand within sectors that have long demonstrated a steep upward trend has returned to a more normal level. It is primarily the business unit's major customers that, as a result of the shortage of materials and components in the subcontractor stage, have postponed orders and reduced their forecasts. Our companies demonstrated varying growth levels based on their respective customer mix, but were all affected by factors such as price increases and material shortages. Thanks to good adaptability and efficiency improvements via implemented investments, the business unit continued to generate strong margins.

FUTURE DEVELOPMENT

We have experienced a prolonged period of strong results up until now, and are consequently in a solid financial position. The good performance during the first quarter of the year further strengthened the Group.

Looking forward, however, there are many concerning external factors. Staff absence related to Covid-19 is expected to continue, at the same time as escalating material prices and long delivery times are now affecting most of our operations to some extent. When it comes to input components, the lack of access to semiconductors is the main problem. This has affected us during Q1 and will continue to disrupt our processes in future in the form of delays in various projects. The global situation is also affecting the desire to invest, above all among major players, while general inflation is giving rise to reluctance in all stages of consumption. To date, we have not identified any direct impact on the Group as a result of the war in Ukraine. The sanctions that are being introduced against Russia, as well as any countermeasures, may affect parts of our operation, however, for example in the form of a lack of access to energy. There is also a risk that the difficulties that already exist in relation to the supply of materials and components will increase.

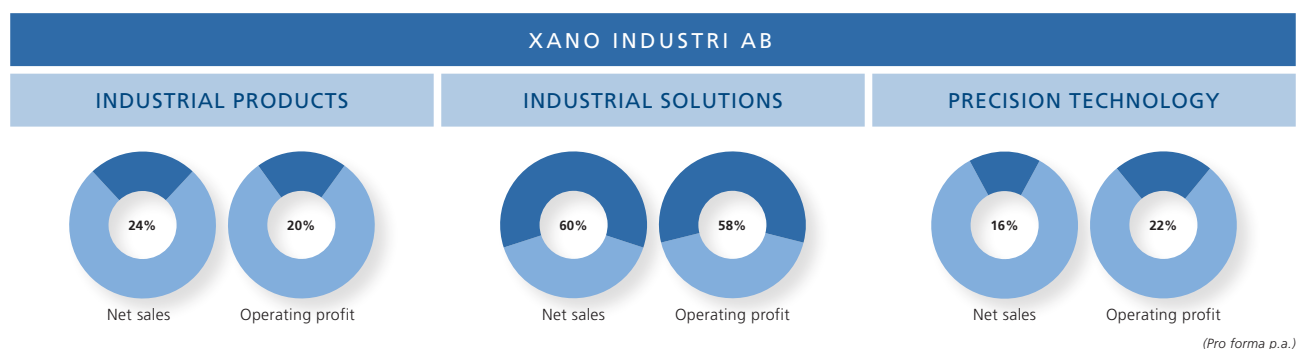
We are opting to take an aggressive approach and are continuing our initiatives within neighbouring business areas and on new markets. Interesting strategic collaborations have been launched, for example in relation to batteries for electric vehicles. Furthermore, the successes achieved on the North American market in recent years mean that we will be increasing our presence there in future.

Roughly half of the Group's volumes are produced in the form of direct assignments from customers. The signals we are getting from several of these indicate gradually lower volumes and falling demand in future. In order to balance this, we are strengthening resources linked to our own products through a higher rate of development and intensified marketing activities.

Lennart Persson
President and CEO

GROUP OVERVIEW

The XANO Group is made up of engineering companies that offer manufacturing and development services for industrial products and automation equipment. The Group is represented in the Nordic region, Estonia, the Netherlands, Poland, China and the USA. The operations are divided up into the Industrial Products, Industrial Solutions and Precision Technology business units.



INDUSTRIAL PRODUCTS

Q1 2022 vs Q1 2021: Sales rose by 52 per cent, of which 23 per cent related to business combinations. Operating profit improved by 44 per cent.

		2022 Q1	2021 Q1	2021 Q1–Q4
Net sales	SEK m	251	165	703
Operating profit	SEK m	34	24	95
– of which non-recurring items		–	–	1
Operating margin	%	13.7	14.4	13.6

PRM is included as from 1 November 2021.

Operations within the Industrial Products business unit comprise the design, manufacture and sale of plastic components and systems produced by means of rotational moulding, injection moulding and blow moulding. Deliverables include both customer-specific and proprietary products.

INDUSTRIAL SOLUTIONS

Q1 2022 vs Q1 2021: Sales rose by 52 per cent, of which 26 per cent related to business combinations. Operating profit improved by 64 per cent.

		2022 Q1	2021 Q1	2021 Q1–Q4
Net sales	SEK m	588	387	1,898
Operating profit	SEK m	89	54	282
– of which non-recurring items		–	–	4
Operating margin	%	15.0	14.0	14.8

CPS and CIM are included as from 31 May 2021.

Companies within the Industrial Solutions business unit supply in-house developed automation solutions, such as packaging machines, accumulators and conveyor systems, to the packaging and food industries. Operations also comprise industrial end-to-end production software solutions as well as contract assignments for advanced industrial products in small and medium-sized production runs.

PRECISION TECHNOLOGY

Q1 2022 vs Q1 2021: Sales were unchanged and operating profit fell 8 per cent.

		2022 Q1	2021 Q1	2021 Q1–Q4
Net sales	SEK m	147	147	552
Operating profit	SEK m	32	34	115
– of which non-recurring items		–	–	3
Operating margin	%	21.5	23.5	20.9

Operations within the Precision Technology business unit cover component and system manufacture using advanced cutting processes, laser welding and 3D printing for the production of parts involving demanding quality and precision requirements.

FINANCIAL DISCLOSURES AND OTHER INFORMATION

GENERAL INFORMATION

All amounts are reported in millions of Swedish kronor and relate to the Group, unless otherwise indicated. Amounts in brackets refer to the corresponding period last year.

REVENUE AND PROFIT

Net revenue totalled SEK 985 million (698). Operating profit amounted to SEK 146 million (103), corresponding to an operating margin of 14.8 per cent (14.8). Profit before tax was SEK 138 million (104).

SHARE DATA AND KEY FIGURES

Basic earnings per share were SEK 3.72 (2.80). Equity per share was SEK 50.32 (39.48). The average number of outstanding shares was 28,992,541 during the period. The equity/assets ratio was 40 per cent (44) at the end of the period. The average number of employees was 1,415 (1,125).

IMPORTANT EVENTS DURING THE PERIOD

The Coronavirus pandemic has continued to have only limited negative consequences for the Group. Despite higher levels of sickness absence and disruptions in the supply of materials, delivery capacity has remained good.

The ongoing conflict in Ukraine has not had any significant impact on the Group to date either. XANO does not conduct any operations in Ukraine or Russia. The few ongoing projects related to customers in the area in question are being terminated. No direct effects on material deliveries have been identified so far.

EVENTS AFTER THE END OF THE PERIOD

There are no individual events of major significance to report after the closing day.

INVESTMENTS

Net investments in non-current assets came to SEK 37 million (13), of which SEK 10 million related to real estate, SEK 31 million to machinery and equipment and SEK -4 million to right-of-use assets.

CASH FLOW AND LIQUIDITY

Cash flow from operating activities amounted to SEK -3 million (-79) during the interim period. Higher earnings and a lower increase in operating capital, primarily in the form of accounts receivable, have contributed to the improved cash flow in relation to the comparison period.

Liquid assets, including lines of credit granted but not utilised, totalled SEK 771 million (683) on the closing day.

RISKS AND UNCERTAINTY FACTORS

The Group's main risks and uncertainty factors include operational risks associated with customers and suppliers and other external factors such as price risks for input goods. In addition, there are financial risks as a result of changes in exchange rates and interest rate levels.

The Group's operations span many different sectors and customer segments, which generally entails a good spreading of risk. We also enjoy a high level of preparedness to make adjustments at short notice. The ongoing Coronavirus pandemic is a risk and uncertainty factor that could have significant consequences for the Group's operations. The health and safety of our employees is our top priority, and we are complying with the guidelines and recommendations issued by the public authorities in the countries where we operate. This may in itself entail restrictions to our ability to carry out installations and maintain services for our customers. At the same time, the extent of our customers' need for products and services may be significantly reduced. There are also risks associated with e.g. material supplies and the purchase of services and transports, which have increased as a result of the ongoing conflict in Ukraine. The sanctions that are being introduced against Russia as a result of the invasion, as well as any countermeasures, may affect parts of our operation, for example in the form of a lack of access to energy. The willingness to invest on the part of some of the Group's major customers is also closely linked to the development of the global economy.

A statement on the Group's other main financial and operational risks can be found on pages 83–84 of the annual report for 2021.

ANNUAL GENERAL MEETING 2022

The Annual General Meeting will be held in Elmia Kongress & Konserthus in Jönköping on 12 May 2022 at 4 p.m.

NEXT REPORT DATE

The interim report for the period 1 January to 30 June 2022 will be presented on Tuesday 12 July 2022.

Jönköping, 5 May 2022

The Board of Directors

This report has not been reviewed by the company's auditor.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (SUMMARY, SEK million)		2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
	Note				
Net revenue	3	985	698	3,438	3,151
Cost of goods sold		-739	-522	-2,592	-2,375
Gross profit		246	176	846	776
Selling expenses		-65	-46	-228	-209
Administrative expenses		-38	-26	-139	-127
Other operating income	2	9	4	31	26
Other operating expenses		-6	-5	-14	-13
Profit from participations in associated companies		0	0	0	0
Operating profit		146	103	496	453
Financial income		6	6	12	12
Financial expenses		-14	-5	-41	-32
Profit before tax	3	138	104	467	433
Tax	4	-30	-23	-98	-91
Net profit for the period	9	108	81	369	342
<i>– of which attributable to shareholders of the Parent Company</i>		<i>108</i>	<i>81</i>	<i>369</i>	<i>342</i>
OTHER COMPREHENSIVE INCOME					
<i>Items that may be reclassified to net profit for the period</i>					
Change in hedging reserve including tax	5	1	0	2	1
Translation differences	5	9	13	15	19
Other comprehensive income		10	13	17	20
Comprehensive income for the period		118	94	386	362
<i>– of which attributable to shareholders of the Parent Company</i>		<i>118</i>	<i>94</i>	<i>386</i>	<i>362</i>
Basic earnings per share, SEK	6	3.72	2.80	12.72	11.80
Diluted earnings per share, SEK	6	3.68	2.77	12.60	11.69

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (SUMMARY, SEK million)		2022 31 Mar	2021 31 Mar	2021 31 Dec
	Note			
ASSETS				
Goodwill		965	628	963
Other intangible non-current assets		72	37	74
Property, plant and equipment		665	549	639
Right-of-use assets		140	109	151
Other non-current assets		6	3	6
Total non-current assets		1,848	1,326	1,833
Inventories		528	345	476
Current receivables	7	978	651	840
Cash and cash equivalents		302	269	346
Total current assets		1,808	1,265	1,662
TOTAL ASSETS		3,656	2,591	3,495
EQUITY AND LIABILITIES				
Equity		1,459	1,145	1,341
Non-current liabilities		857	787	847
Current liabilities	8	1,340	659	1,307
TOTAL EQUITY AND LIABILITIES		3,656	2,591	3,495

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (SUMMARY, SEK million)	2022 31 Mar	2021 31 Mar	2021 31 Dec
Opening balance	1,341	1,051	1,051
Net profit for the period	108	81	342
Other comprehensive income	10	13	20
Comprehensive income for the period	118	94	362
Cash dividends paid	–	–	-72
Total transactions with shareholders	–	–	-72
Closing balance	1,459	1,145	1,341
– of which attributable to shareholders of the Parent Company	1,459	1,145	1,341

CONSOLIDATED CASH FLOW STATEMENT (SUMMARY, SEK million)	Note	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Operating profit		146	103	496	453
Interest and income tax paid/received and adjustments for non-cash items		-18	-26	27	19
Change in working capital		-131	-156	-94	-119
Cash flow from operating activities		-3	-79	429	353
Investments					
Acquisitions of subsidiaries	9	–	-2	-465	-467
Other		-41	-11	-121	-91
Cash flow after investments		-44	-92	-157	-205
Cash dividends paid		–	–	-72	-72
Cash flow from other financing activities		0	-12	264	252
Cash flow for the period		-44	-104	35	-25
Cash and cash equivalents at the start of the period		346	367	269	367
Exchange rate differences in cash and cash equivalents		0	6	-2	4
Cash and cash equivalents at the end of the period		302	269	302	346

NOTES, GROUP

■ NOTE 1 ACCOUNTING POLICIES

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and applicable regulations of the Swedish Annual Accounts Act. The Group and the Parent Company apply the same accounting policies as described in the annual report for 2021 with the exceptions of new or revised standards, interpretations and improvements, which are applied as from 1 January 2022. The critical assessments and the sources of estimates when preparing this interim report are the same as in the most recent annual report.

■ NOTE 2 OTHER OPERATING INCOME

The amounts reported in the 2021 full year include non-recurring items of SEK 8 million in respect of the payment of funds for collective AGS insurance via Fora. This payment is based on previous repayments of AGS premiums for the period 2004-2008.

■ NOTE 3

NET REVENUE AND PROFIT/LOSS BEFORE TAX

Net revenue refers to revenue from contracts with customers. The information on segments is provided from the management's perspective, which means that reporting corresponds to the way in which the information is presented internally. The Group reports on the following segments: Industrial Products, Industrial Solutions and Precision Technology. The operations within each segment are described on page 4. The segments are reported in accordance with the same accounting policies as the Group. Market conditions are applied to transactions between the segments.

NET REVENUE AND BREAKDOWN OF INCOME BY SEGMENT (SEK million)	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	2021 12 mths Jan-Dec
INDUSTRIAL PRODUCTS	251	165	703
Breakdown by geographic market ¹⁾			
Sweden	67	55	231
Rest of the Nordic countries	55	39	164
Rest of Europe	128	70	302
Rest of the world	1	1	6
Breakdown by type of product			
Proprietary products	74	56	230
Customer-specific manufacturing	177	109	473
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	251	165	703
INDUSTRIAL SOLUTIONS	588	387	1,898
Breakdown by geographic market ¹⁾			
Sweden	103	90	353
Rest of the Nordic countries	49	19	136
Rest of Europe	276	134	780
Rest of the world	160	144	629
Breakdown by type of product			
Proprietary products	415	241	1,363
Customer-specific manufacturing	173	146	535
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	183	169	673
Services transferred over time	25	1	50
Projects transferred over time	380	217	1,175
PRECISION TECHNOLOGY	147	147	552
Breakdown by geographic market ¹⁾			
Sweden	111	113	435
Rest of the Nordic countries	1	1	4
Rest of Europe	17	10	50
Rest of the world	18	23	63
Breakdown by type of product			
Proprietary products	0	0	4
Customer-specific manufacturing	147	147	548
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	147	147	552
GROUP TOTAL	985	698	3,151
Breakdown by geographic market ¹⁾			
Sweden	280	257	1,017
Rest of the Nordic countries	105	59	304
Rest of Europe	421	214	1,132
Rest of the world	179	168	698
Breakdown by type of product			
Proprietary products	489	297	1,597
Customer-specific manufacturing	496	401	1,554
Breakdown by timing of revenue recognition			
Goods and services transferred at a point in time	580	480	1,926
Services transferred over time	25	1	50
Projects transferred over time	380	217	1,175

¹⁾ Revenue by geographic market refers to revenue from customers according to where the customers are located.

NET REVENUE BY SEGMENT (SEK million)	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Industrial Products	251	165	789	703
Industrial Solutions	588	387	2,099	1,898
Precision Technology	147	147	552	552
Eliminations	-1	-1	-2	-2
Group total	985	698	3,438	3,151

PROFIT/LOSS BEFORE TAX BY SEGMENT ¹⁾ (SEK million)	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Industrial Products	33	23	100	90
Industrial Solutions	84	57	301	274
Precision Technology	30	33	108	111
Undistributed items	-9	-9	-42	-42
Group total	138	104	467	433

¹⁾ The segment figures refer to the profit/loss before the distribution of group-wide costs and tax in accordance with internal reporting. Undistributed items mainly refer to the Parent Company.

■ NOTE 4 TAX

Tax amounts to 22 per cent (22) for the interim period.

■ NOTE 5 OTHER COMPREHENSIVE INCOME

Change in hedging reserve including tax refers to the effective component of the change in value of derivative instruments used for hedge accounting. Translation differences refer to the effects of changes in exchange rates when net investments in non-Swedish subsidiaries are translated to SEK. The amount is reported net of hedging contracts.

■ NOTE 6 EARNINGS PER SHARE

BASIC EARNINGS PER SHARE	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Net profit for the period, SEK million	107.9	81.1	368.9	342.1
Average number of outstanding shares, thousands	28,992	28,992	28,992	28,992
Basic earnings per share, SEK	3.72	2.80	12.72	11.80

DILUTED EARNINGS PER SHARE	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Net profit for the period, SEK million	107.9	81.1	368.9	342.1
Interest expense on convertible bonds, SEK million ¹⁾	0.9	0.9	3.3	3.3
Issue expenses for convertible bonds, SEK million	0.0	0.0	0.2	0.2
Adjusted income, SEK million	108.8	82.0	372.4	345.6
Average number of outstanding shares, thousands	28,992	28,992	28,992	28,992
Adjustment for presumed conversion of convertible bonds, thousands	574	574	574	574
Average number of outstanding shares after dilution, thousands	29,566	29,566	29,566	29,566
Diluted earnings per share, SEK	3.68	2.77	12.60	11.69

¹⁾ Constitutes current interest for convertible loan adjusted to market interest rate.

On 1 October 2020, convertibles at a nominal value of SEK 69,998,232, corresponding to 573,756 Class B shares in the event of full conversion, were issued to employees within the XANO Group. The convertibles accrue interest corresponding to STIBOR 3M plus 1.75 percentage points and fall due for payment on 30 September 2023. The conversion rate is SEK 122.00. During the period 1 September to 12 September 2023, each convertible may be converted to one Class B share in XANO Industri AB. If all convertibles are converted to shares, the dilution will be approx. 1.9 per cent of the share capital and 0.6 per cent of the number of votes based on the total number of shares on the closing day.

The total number of shares stands at 29,247,107, divided between 7,288,800 Class A shares and 21,958,307 Class B shares. After deduction for the company's own holding, 254,566 Class B shares, the number of outstanding shares is 28,992,541. The average number of outstanding shares was 28,992,541 during the interim period. The average number of shares in the company's custody was 254,566 during the interim period. Each Class A share entitles ten votes and each Class B share entitles one vote. The number of votes, following deductions for the company's own holding, was 94,591,741 on the closing day.

■ NOTE 7 CURRENT RECEIVABLES

Current receivables include currency derivatives measured at fair value of SEK – million (1) for the interim period and SEK – million for the 2021 full year. The derivatives are used for hedging purposes and belong to value level 2 under IFRS 13. The fair value measurement is based on several factors, including observable data such as fixing rates and swap rates for the currency in question.

■ NOTE 8 CURRENT LIABILITIES

Current liabilities include interest derivatives measured at fair value of SEK 5 million (9) for the interim period and SEK 6 million for the 2021 full year. The derivatives are used for hedging purposes and belong to value level 2 under IFRS 13. The fair value measurement is based on a number of factors, including forward interest rates produced on the basis of observable yield curves.

■ NOTE 9 BUSINESS COMBINATIONS

No business combinations have been performed in 2022.

PiWi Beheer B.V. with subsidiary Case Packing Systems B.V. (CPS) and AV Holding 2018 ApS with subsidiary CIM Industrial Systems A/S are included in the consolidated results from 31 May 2021. Tussenholding Lankamp B.V. with subsidiary PRM Kunststoffen B.V. are included in the consolidated results from 1 November 2021. If the acquired units had been included in the Group throughout the whole of 2021, revenue would have amounted to SEK 3,407 million, while net profit would have been approx. SEK 369 million for the 2021 full year.

SHARE DATA, GROUP	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Average number of outstanding shares, thousands	28,992	28,992	28,992	28,992
Average number of outstanding shares after dilution, thousands	29,566	29,566	29,566	29,566
Basic earnings per share, SEK	3.72	2.80	12.72	11.80
Diluted earnings per share, SEK	3.68	2.77	12.60	11.69
Cash flow from operating activities per share, SEK	-0.11	-2.70	14.77	12.18
Total number of shares on closing day, thousands	29,247	29,247	29,247	29,247
Number of shares in own custody on closing day, thousands	255	255	255	255
Number of outstanding shares on closing day, thousands	28,992	28,992	28,992	28,992
Equity per share on closing day, SEK	50.32	39.48	50.32	46.25
Share price on closing day, SEK	302.00	167.00	302.00	325.00

KEY FIGURES, GROUP	2022 3 mths Jan-Mar	2021 3 mths Jan-Mar	21/22 12 mths Apr-Mar	2021 12 mths Jan-Dec
Operating margin, %	14.8	14.8	14.4	14.4
Profit margin, %	14.0	14.9	13.6	13.8
Interest-bearing liabilities, SEK million	1,122	741	1,122	1,116
Deferred tax liabilities, SEK million	103	85	103	102
Lines of credit granted but not utilised, SEK million	469	414	469	394
Return on equity p.a., %	30.8	29.6	29.0	28.8
Return on capital employed p.a., %	24.1	23.8	22.1	21.8
Return on total capital p.a., %	17.0	17.3	15.8	15.6
Average equity, SEK million	1,400	1,098	1,270	1,188
Average capital employed, SEK million	2,519	1,840	2,297	2,139
Average total capital, SEK million	3,575	2,539	3,213	2,980
Interest coverage ratio, multiple	11.2	19.2	12.8	14.6
Equity/assets ratio, %	40	44	40	38
Proportion of risk-bearing capital, %	43	47	43	41
Depreciation, SEK million	30	23	111	104
Net investments in non-current assets, SEK million	37	13	622	598
Employees, average number	1,415	1,125	1,318	1,245

QUARTERLY SUMMARY, GROUP	2022 Q1	2021 Q1	2021 Q4	2020 Q4	2021 Q3	2020 Q3	2021 Q2	2020 Q2
Net revenue, SEK m	985	698	883	630	746	525	824	546
Gross profit, SEK m	246	176	210	156	181	123	209	134
Operating profit, SEK m	146	103	114	83	113	65	123	69
Profit before tax, SEK m	138	104	107	76	105	59	117	64
Net profit for the period, SEK m	108	81	88	60	82	46	91	49
Comprehensive income for the period, SEK m	118	94	95	53	88	44	85	37
Operating margin, %	14.8	14.8	12.9	13.2	15.2	12.3	14.9	12.7
Profit margin, %	14.0	14.9	12.1	12.1	14.2	11.2	14.1	11.8
Equity/assets ratio, %	40	44	38	42	38	44	38	44
Basic earnings per share, SEK ¹⁾	3.72	2.80	3.02	2.09	2.85	1.57	3.13	1.77
Cash flow from operating activities per share, SEK ¹⁾	-0.11	-2.70	3.51	8.40	5.00	1.11	6.37	3.76

For definitions, see page 12.

DEFINITIONS

AVERAGE NUMBER OF EMPLOYEES

Average number of employees during the period based on working hours. Employees who are covered by short-term work/ temporary layoffs are only included to the extent that relates to actually worked time.

BASIC EARNINGS PER SHARE

Net profit in relation to the average number of outstanding shares.

CAPITAL EMPLOYED

Balance sheet total less non-interest-bearing liabilities.

CASH FLOW FROM OPERATING ACTIVITIES PER SHARE

Cash flow from operating activities in relation to the average number of outstanding shares.

DILUTED EARNINGS PER SHARE

Net profit plus costs relating to convertible loan in relation to the average number of outstanding shares plus the average number of shares added at conversion of outstanding convertibles.

EQUITY PER SHARE

Equity in relation to the number of outstanding shares on the closing day.

EQUITY/ASSETS RATIO

Equity in relation to total capital.

INTEREST COVERAGE RATIO

Profit before tax plus financial expenses in relation to financial expenses.

NET INVESTMENTS

Closing balance less opening balance plus amortisation/ depreciation, impairment costs and translation differences relating to non-current assets.

OPERATING MARGIN

Operating profit in relation to net revenue.

ORGANIC GROWTH

Growth in net revenue generated by the Group's own efforts and in existing structure. The amount has not been adjusted for exchange rate fluctuations.

PROFIT MARGIN

Profit before tax in relation to net revenue.

PROPORTION OF RISK-BEARING CAPITAL

Equity plus provisions for taxes in relation to total capital.

RETURN ON CAPITAL EMPLOYED

Profit before tax plus financial expenses in relation to average capital employed.

RETURN ON EQUITY

Net profit in relation to average equity.

RETURN ON TOTAL CAPITAL

Profit before tax plus financial expenses in relation to average total capital.

REVENUE GROWTH

Net revenue for the period in relation to net revenue for a comparative period.

TOTAL CAPITAL

Total equity and liabilities (balance sheet total).

KEY FIGURES

Key figures included in this report derive primarily from the disclosure requirements according to IFRS. Other performance indicators, known as alternative key figures, describe e.g. the profit trend, financial strength and how the Group has invested its capital.

Presented key figures take the nature of the business into account, and are deemed to provide relevant information to shareholders and other stakeholders for assessing the Group's potential to carry out strategic investments, fulfil financial commitments and provide yield for shareholders at the same time as achieving comparability with other companies. The margin measures are also presented internally for each segment.

For reconciliation of key figures, see page 86 in the 2021 annual report.

INCOME STATEMENT, PARENT COMPANY		2022	2021	2021
(SUMMARY, SEK million)		3 mths	3 mths	12 mths
	Note	Jan-Mar	Jan-Mar	Jan-Dec
Net revenue	1	7.3	5.6	45.8
Selling and administrative expenses		-9.4	-7.8	-37.0
Operating profit/loss		-2.1	-2.2	8.8
Profit from participations in Group companies		–	–	222.4
Other financial items		1.1	-1.7	-2.6
Profit/loss after financial items		-1.0	-3.9	228.6
Appropriations		–	–	0.0
Tax	2	0.2	0.8	-46.9
Net profit for the period		-0.8	-3.1	181.7
<i>Statement of comprehensive income</i>				
Net profit for the period		-0.8	-3.1	181.7
Other comprehensive income		–	–	–
Comprehensive income for the period		-0.8	-3.1	181.7

BALANCE SHEET, PARENT COMPANY		2022	2021	2021
(SUMMARY, SEK million)		31 Mar	31 Mar	31 Dec
ASSETS				
Non-current assets		223.1	224.4	223.1
Current assets		1,062.1	779.2	1,099.9
EQUITY AND LIABILITIES				
Equity		474.4	362.9	475.2
Untaxed reserves		98.0	98.0	98.0
Non-current liabilities		186.5	184.1	185.9
Current liabilities		526.3	358.6	563.9
BALANCE SHEET TOTAL		1,285.2	1,003.6	1,323.0

STATEMENT OF CHANGES IN EQUITY, PARENT COMPANY		2022	2021	2021
(SUMMARY, SEK million)		31 Mar	31 Mar	31 Dec
Opening balance		475.2	366.0	366.0
Comprehensive income for the period		-0.8	-3.1	181.7
Cash dividends paid		–	–	-72.5
Closing balance		474.4	362.9	475.2

CASH FLOW STATEMENT, PARENT COMPANY		2022	2021	2021
(SUMMARY, SEK million)		3 mths	3 mths	12 mths
		Jan-Mar	Jan-Mar	Jan-Dec
Operating profit/loss		-2.1	-2.2	8.8
Interest and income tax paid/received and adjustments for non-cash items		-32.7	-6.4	204.7
Change in working capital		-6.3	-71.1	-235.2
Cash flow from operating activities		-41.1	-79.7	-21.7
Investments		–	–	-0.0
Cash flow after investments		-41.1	-79.7	-21.7
Financing		–	–	-72.5
Cash flow for the period		-41.1	-79.7	-94.2
Cash and cash equivalents at the start of the year		155.0	249.1	249.1
Exchange rate differences in cash and cash equivalents		1.1	0.1	0.1
Cash and cash equivalents at the end of the period		115.0	169.5	155.0

■ **NOTE 1**

Net revenue refers to revenue from contracts with customers. 100 per cent (100) of the Parent Company's net revenue comes from invoicing to subsidiaries.

■ **NOTE 2**

Income tax amounts to 21 per cent (21) for the interim period.

*The Parent Company, XANO Industri AB (publ) with corporate identity number 556076-2055,
is a public limited liability company with its registered office in Jönköping, Sweden.*



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